Volume Discounts

To provide the best possible pricing to our customers, SightLine Applications offers volume discounts with the option of scheduling deliveries over a generous period. Price breaks through 100+ units are included in the published price lists and our Sales Team can define higher volume price breaks on request.

Agreement

- Volume customers must take delivery of the committed quantity within the agreed period.
- If the customer is unable to take delivery within this time frame, they are responsible for paying the price difference for the quantity delivered (no penalty).
- Software License upgrades are offered at the original volume price for the life of the unit.
- Volume pricing is not cumulative.

Delivery Window

Quantity 20-49 units: SightLine allows three (3) months to take delivery of all units on the blanket PO.

Quantities 50+ units: SightLine allows six (6) months to take delivery of all units on the blanket PO.

Scheduled Deliveries

A PO with a defined delivery schedule for the full quantity over the agreed delivery window. To facilitate future volume pricing on software upgrades, the PO should include a note that Qty XX pricing applies.

Unscheduled Deliveries

A blanket PO is a customer commitment to take delivery of the full quantity within the agreed delivery window. The PO **must** include the following:

This is a blanket PO for XX units. Separate delivery POs will be placed to decrement this purchase quantity. We agree to take delivery of all XX units on this blanket PO before MM-DD-YYYY or be responsible for paying the quantity discount delta for delivered units. Qty XX pricing applies.

Separate delivery POs are placed for each delivery and **must reference the blanket PO**. Each delivery PO must include the following:

This is a delivery PO for units against Blanket PO ####. A total of N of the blanket purchase quantity of XX units will have been delivered after the completion of this order. Qty XX pricing applies.

Software

For software license upgrades, customers provide a PO, which must include the following:

This is a license upgrade PO for units delivered against PO ####. Qty XX pricing applies.

ARM License

ARM License customers can also take advantage of volume pricing. A blanket PO is submitted and **must** include the following:

This is a blanket PO for XX units. Licenses will be unlocked via Sales or FTP. We agree to take delivery of all XX units on this blanket PO before MM-DD-YYYY or be responsible for paying the quantity discount delta for delivered units. Qty XX pricing applies.

Although there are no hard goods delivered with ARM Licenses, if a customer fails to take delivery of the full quantity of licenses, SightLine will invoice for the remaining licenses or the price difference for the delivered quantity.