



To provide the best possible pricing to our customers, SightLine Applications offers volume discounts with the option of scheduling deliveries over a generous period. Price breaks through 100+ units are included in the published price lists, and our [Sales Team](#) can define higher volume price breaks upon request.

- Agreement**
- All sales will be per customer provided and SightLine accepted Purchase Orders (POs)
  - Volume customers must take delivery of the PO quantity within the agreed period.
  - If the customer is unable to take delivery within this time frame, they are responsible for paying the price difference for the quantity delivered (no penalty).
  - Software License upgrades are offered at the original volume price for the life of the unit.
  - Volume pricing is not cumulative.

**Delivery Window**

Quantity 20-49 units:	SightLine allows three (3) months to take delivery of all units on the blanket PO.
Quantities of 50+ units:	SightLine allows six (6) months to take delivery of all units on the blanket PO.

**Scheduled Deliveries**

Volume POs require a defined delivery schedule for the full quantity over the agreed delivery window. To facilitate future volume pricing on software upgrades, the PO should include a note that Qty XX pricing applies.

**Close Date**

Volume POs are closed at the end of the delivery window or when the final units of the PO are shipped, whichever comes first.

**Revisions to PO**

Additional units may be added to PO as needed. All PO modifications must be submitted at least six (6) weeks before the close of the PO to be accepted.

**Software Upgrades**

For software license upgrades, customer POs must include the following:

*This is a license upgrade PO for units delivered against PO #####. Qty XX pricing applies.*

**ARM License**

ARM License customers can also take advantage of volume pricing. A blanket PO is submitted and **must** include the following:

*This is a blanket PO for XX license unlocks. We agree to take ownership of all licenses on this blanket PO before MM-DD-YYYY. Qty XX pricing applies.*

Although there are no hard goods delivered with ARM Licenses, if a customer fails to unlock the full quantity of licenses, SightLine will invoice for the remaining licenses or the price difference for the previously unlocked quantity.